# SA LICENSING EXPO 2024

12,000+ Visitors (Total Visitors)

**321** Exhibitors +12% ys. 2023

77 Countries

Top countries in attendance:



Increased international audience YoY, with stronger growth in South America/LATAM.



"It's been pretty amazing. The conversations and the people around us has been great. we've been approached by several companies throughout the whole show interested in what we do and how they can get involved with us in the future."

#### Pickleball Pop-Ups, Adam Clay - CEO

"Overall, the show has exceeded our expectations and we were surprised by the interest that we had because I thought people would really just come to sign deals for licensed stores and see licensees, not necessarily looking for suppliers for products."



All Pacific Apparel, Mike Mattox - CEO



TOTAL

LICENSING toybook

DEADLINE

### Visitor Attendee

36%	18%	17%	7%	22%
Manufacturer/Licensee/Wholesaler/Distributors	Retail	Brand Owner/	Licensing Agent	Service Providers



## Increase in decision makers

C-Suite or Director level making up 61% of all attendance



# 8,514 meetings confirmed

Booked through the official Licensing Expo matchmaking platform



